



Amalgamate Summer 2015: A Mix of Ideas for Your Business

Gregory S Chambers

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Greg Chambers is a business development consultant in Omaha, Nebraska. Amalgmate is his bi-annual collection of sales and marketing thinking. It is distributed to clients and their colleagues on publication. In this issue, Greg presents 12 ideas broken into 3 parts: Business Mechanics, Business Development, and Your Best You. The ideas include identifying why a business exists, merger and acquisition advice, the language your organization uses, raising PERMA scores on your team and prioritizing time. He references ideas from Alan Weiss PhD, Dr Martin Seligman, Phil Symchych, Constance Dierickx PhD, Alex Goldfayn and Dr. Linda Henman. It's a collection of ideas that will subtly shift your team's business thought process to focus on applying individual strengths to the organization's goals. You can visit Greg on his company's website, Chambers Pivot Industries.

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